

# ESTABLISHING YOUR LONG TERM DYNAMICS GP STRATEGY

SMB  SUITE

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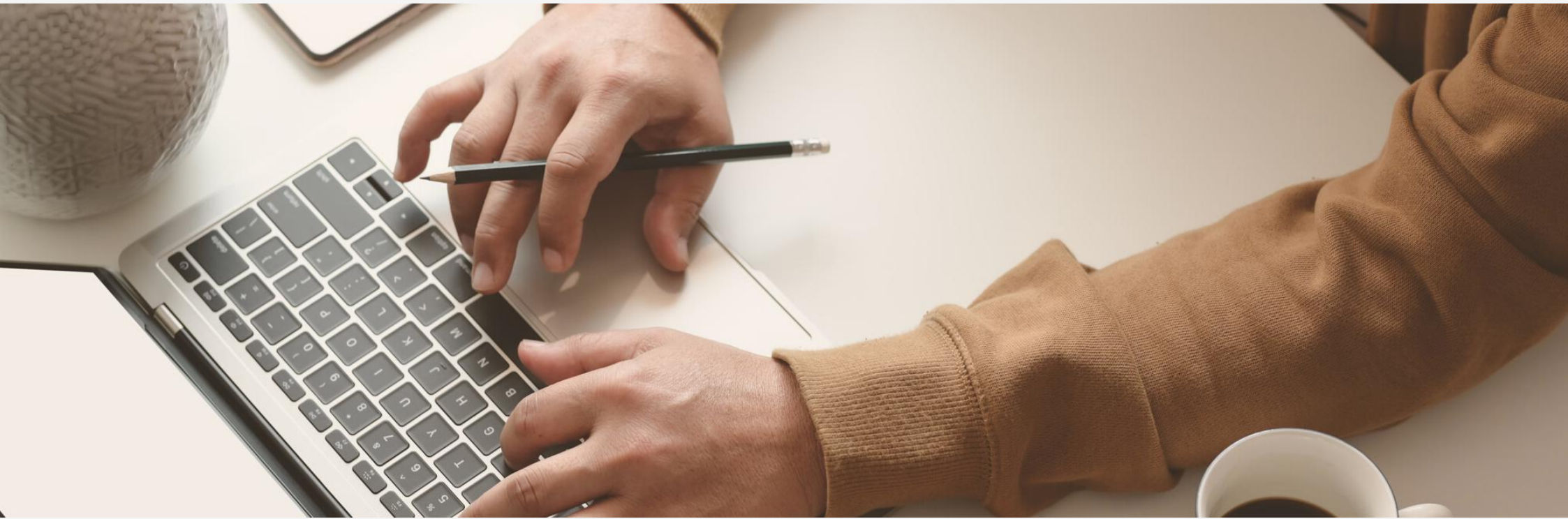
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# INTRODUCTION



Microsoft has recently announced continued support for Dynamics GP with an upgrade path and product roadmap that extends to 2028. With this news, a sigh of relief was heard from many GP customers who now realize they are no longer under a time crunch to migrate to an entirely new system to ensure business continuity.

But at the same time, there are many of these companies who are looking to modernize their technology, and have begun an evaluation of options inside and outside the Microsoft ecosystem. This search might include Microsoft's Business Central product, the natural successor to GP.

With further investigation many realize that the migration is not as straight-forward as initially assumed. Dynamics GP is a product that has been around for decades, and with it comes many functionalities that in some cases aren't even available yet in the newer products, including Business Central!

The good news is, you don't need to take an all-or-nothing approach. If you are happy with the functionality that is currently provided by the Dynamics GP platform, let's be clear, you do not need to be in a rush to move.

There are still ways that you can stay with Dynamics GP and reap the benefits of the cloud. And then of course, when you're ready, we can help you with your move to Business Central if you determine it to be the right product to move to.

# DISCOVERY

A woman with long brown hair, wearing a dark purple top, is sitting at a wooden desk in a bright office. She is looking at a large white computer monitor with a thoughtful expression. Her right hand is on a white mouse, and her left hand is on a white keyboard. The background shows a window with light coming through and a white shelf with some books and plants.

SMB Suite helps you analyze your environment, and after several discovery sessions with your team, create a report on your technical environment, the modules being used, and how that would translate over onto a new system - and accordingly suggest the best solution for you.

The main thing to consider when entering such a conversation is, what were the reasons you were looking towards getting onto a new package like Business Central in the first place? Many customers just want to modernize and move to the cloud, and in plenty of cases these reasons were made more apparent during their experiences with different working requirements due to the pandemic.

Let's take a look at some of the considerations for moving Dynamics GP into the cloud.

# WHY CLOUD?

## **Digital Adoption to Empower Employees**

Changing work and employee requirements may also have nudged your business towards adopting a hybrid work policy.

This means that while you may have implemented measures in the interim, you are now looking towards a more permanent and secure solution to empower your employees to deliver results from nearly anywhere.

So why not enhance your Dynamics GP to enable your team to get full access to information and systems whenever they want it?

## **Backups & Disaster Recovery**

With on-premise deployments of Dynamics GP, you are reliant on your IT team for regular and routine backups.

Automating these procedures can lift a great load off your IT team's shoulders and allow them to focus on the many other tasks they need to do, such as putting in place important business continuity concepts that include DR.

## **Application Support**

Like any financial system, your Dynamics GP deployment needs watering and sunlight. Tax table changes, new configurations, technical issues, access issues. Your organization should have on-call access to certified professionals that have experience dealing with issues as they pop up. Its possible to put in an 'insurance policy' that is cost effective and provides the elastic capacity you may need in this area.

## **Security**

If your Dynamics GP is deployed on-premise (sitting on a server in your office) it could be vulnerable to modern security hacks like malware or ransomware.

Cloud security decreases the burden on your IT team, and provides equal levels of security when data is accessed from different locations. Cloud security may also offer options that were otherwise cost-prohibitive for an on-premise setup.

# WHY SMB SUITE?

**SMB Suite helps with the setting up and putting you in the cloud. We do all the heavy lifting, leaving you to get on with your business.**

Your All-in-One monthly fee gets you the expertise of the whole SMB Suite team for your ongoing support. Our All-in-One price not only includes the hardware, we are responsible for the backups, data management security, emergency services, product upgrades. And don't forget unlimited support, if you ever have any questions or concerns at all, we're just a phone call away.

SMB Suite also provides data analytics, exposing your business to you in a form that you can understand and make decisions on.

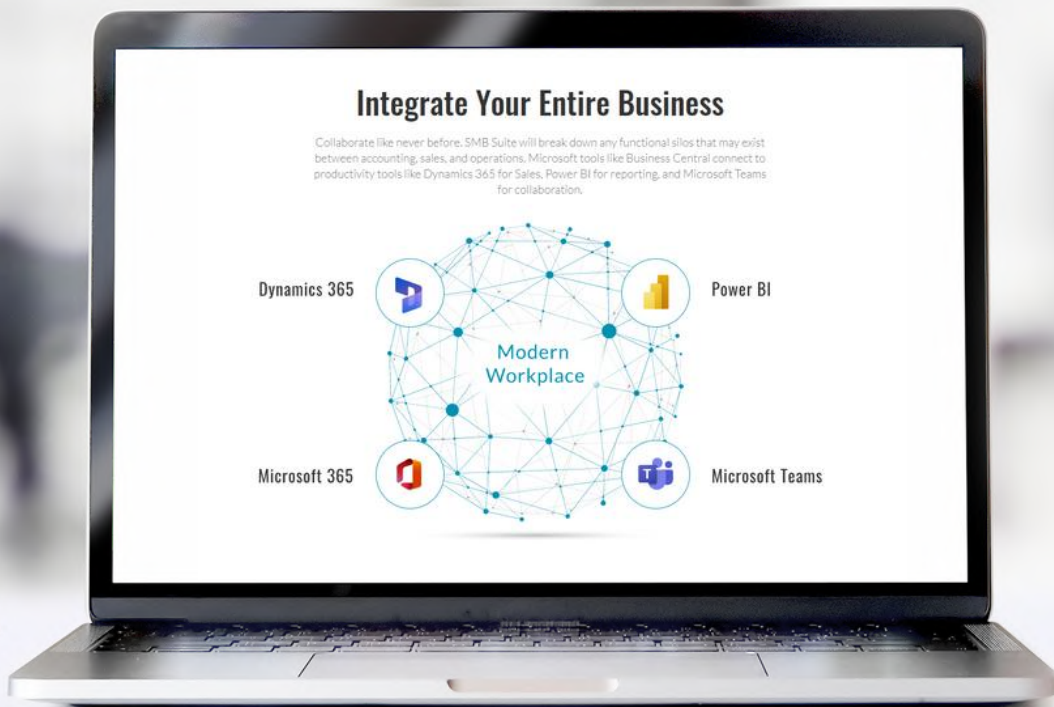
Our team of experts cover the following disciplines:

- Technical & Application Support
- Server Administration
- Network Engineering
- Database Administration
- Database Development
- Application Development
- Application Customization
- Business Analyst
- Business Intelligence
- Report Design
- Application Expertise
- ERP Administration
- Accounting
- Distribution/ Manufacturing Processes
- Data Protection & Recovery
- Project Management
- Leadership Strategy & Planning
- Solution Consulting
- Dynamics GP Experts
- Systems Integration
- Development Support
- Security Monitoring
- Application/ Solutions Architecture
- 3rd Party Application Administration
- License Administration
- System & Organization Controls
- Administrating SOC 1 Type 2 for your Staff & Organization
- Escalation Management & Monitoring



# THE SMB SUITE DIFFERENCE

- Our “All-in-One” pricing model provides these services as a monthly fee, without lumpy upfront investments. Our approach is outcome based without surprises.
- As your independent advisor, we can put in a long term plan for all of your technology needs.
- SMB Suite has over 30 years of experience as a Microsoft partner and has been deploying in the Cloud for almost 20 years.



# LET'S BUILD YOUR STRATEGY

**It's our mission to take the pain out of managing complex systems and provide customers with the security and ease of use to help their business grow.**

We offer clients a Dynamics GP Long-term Strategy that addresses important considerations like cloud deployment of Dynamics GP, support, and upgrades. Our Long-term Strategy includes a number of components:

- Moving Dynamics GP to SMB Cloud
- Providing Dynamics GP Application Support
- Putting in a long term Dynamics GP Upgrade Plan
- Providing additional IT Managed Services
- Providing clients with an on-ramp to Microsoft Dynamics Business Central, including data migration, if and when they are ready





# TRY US OUT

If you are interested in learning more about SMB Suite's Dynamics GP Long-Term Strategy offering, give us a call.

In fact, if you want to put us to the test, take advantage of our free Dynamics GP support by emailing [support@smbsuite.com](mailto:support@smbsuite.com). We are offering new clients access to our amazing support team.

1.866.956.1636  
[sales@smbsuite.com](mailto:sales@smbsuite.com)  
[www.smbsuite.com](http://www.smbsuite.com)

