Our All-In-One Pricing approach

SMB SUITE

Microsoft

A new way to think about digital adoption

The importance and benefits of going digital have been at the forefront of many discussion for the past years. But the decision to do so can be overwhelming, coupled with the usual significant investment needed upfront. This is where SMB Suite can help.

We take a different approach to supporting our clients with our All-in-One pricing model. We bundle software, services, upgrades, and support into one monthly price. This means:

- ZERO Implementation fees – we don't spread it out over your payment term, because they don't exist!
- Includes all implementation and ongoing support
- You see exactly what is going on – no hidden surprises
- We're not done until you say we're done

No longer do you need to worry about fixed contracts that don't deliver the results you expected and having to pay extra to get the job done.

We customize, configure and integrate our product offerings so they work to serve your business needs.

SMB SUITE

Integrate your company with Microsoft

Collaborate like never before. SMB Suite will break down any functional silos that may exist between accounting, sales, and operations. Microsoft tools like Business Central connect to productivity tools like Dynamics 365 for Sales, Power BI for reporting, and Microsoft Teams for collaboration.

Dynamics 365

Power BI

Modern Workplace

Microsoft 365

Microsoft Teams

Sample All-in-One Configuration

- 5 Business Central Users
- SMB Finance Implementation
- SMB Power BI reporting
- Unlimited Support
- Free Upgrades
- 3 Year Term
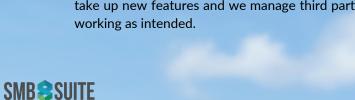
$ 798 / MONTH

Get your All-in-One-Price

SMB SUITE

Security & Upgrades

With SMB Suite you don't incur the large initial capital expense or the periodic spikes for updates and upgrades. You know how much your IT costs will be every month.

SMB Suite ensures that your applications and technology environment is secure using the latest software tools. Everything is backed up to protect against malware and ransomware.

We also handle all the managed upgrades. When Microsoft issues an update, we'll be the ones going through all the documentation, and sorting out issues that come up, liaising with any third parties so that you don't have to and you are taken care of. You're completely insulated from all the issues that come along, that's all on us.

We test out new environments so your business continues running smoothly, and provide recommendations on whether to take up new features and we manage third party extensions are working as intended.

SMB SUITE

Unlimited Help Desk

Perhaps our most acclaimed offering is the unlimited help desk access that customers receive within their All-in-One rate.

With 24/7 access to our team of experts, our teams makes an effort to build a great relationship with you and become intimate with your business, your business software implementation and your company goals.

SMB Suite experts are by your side every step of the way, working with your business to help you reap the most return from your software.

Our team of experts cover the following disciplines:

- Technical & Application Support
- Server Administration
- Network Engineering
- Database Administration
- Database Development
- Application Development
- Application Customization
- Business Analyst
- Business Intelligence
- Report Design
- Application Expertise
- ERP Administration
- Accounting
- Distribution/ Manufacturing Processes
- Data Protection & Recovery
- Project Management
- Leadership Strategy & Planning
- Solution Consulting
- Dynamics GP Experts
- Systems Integration
- Development Support
- Security Monitoring
- Application/ Solutions Architecture
- 3rd Party Application Administration
- License Administration
- System & Organization Controls
- Administrating SOC 1 Type 2 for your Staff & Organization
- Escalation Management & Monitoring

And there's more...

SMB Suite also provides data analytics, exposing your business to you in a form that you can understand and make decisions on.

SMB Power BI produces reports and provides insights based on a company's data. See data from the past and present and use it spot patterns and make informed predictions about the future.

These estimates allow users to generate forecasts, and prepare themselves to meet future demand and other key metrics.

With SMB Power BI you can:
- Connect to data
- Transform and model the data
- Create charts and graphs

SMB SUITE

The SMB Suite Way

We offer flat rate, no-hidden costs monthly pricing. We include everything you need to maximize productivity in one price. With SMB Suite you don't incur the large initial capital expense or the periodic spikes for updates and upgrades. You know how much your IT costs will be every month.

VALUE ADDED RELATIONSHIP
We believe in value-added relationships. That means that we're here to support you every day, year round, and all of your support is included in your flatrate monthly price. Maintaining optimal productivity from your IT shouldn't cost extra.

START SMALL, GROW WHEN YOU'RE READY
We don't pressure you to add solutions that won't serve to grow your business. We take a consultative approach to discovering what will serve your needs and help you grow. Start with what you need and add services when you're ready.

DON'T PAY EXTRA FOR STANDARD
We customize, configure and integrate our product offerings so they work to serve your business needs. Other companies charge more for the 80% of this work that's standard with every client – but we don't. We focus on the 20% that applies uniquely to your situation.

SMB SUITE

Who are we?

SMB Suite is an all-inclusive Cloud Software and IT Solution provider for your business powered by Microsoft. We serve growth-focused companies by offering a flat-rate unique pricing model and world-class platform support. We approach our client relationships determined to provide the right solutions to help our clients achieve their business goals by leveraging the best technology in the world.

For over a quarter century, growing small and midsize businesses have turned to SMB Suite for wholistic IT solutions that drive productivity. Powered by Microsoft Dynamics, SMB Suite provides companies with a robust, integrated financial accounting solution designed specifically for growing businesses. All of our solutions are fully integrated, allowing customers to start with our robust financial accounting solution, and then add on CRM functionality, HR, or e-commerce. We also offer powerful business intelligence capabilities and pre-built reports, providing executive insight into business performance, allowing customers to make more informed business decisions.

300+
successful client implementations

30
years as a Microsoft partner

20
years cloud experience

20
experts dedicated to help your business grow

SMB SUITE

TALK TO US

If you:

- Want an alternative approach to implementing Microsoft Dynamics
- Are tired of big project bills or project failures
- Need better support for your existing Microsoft tools...

Then contact us, we'll be delighted to talk!

1.866.956.1636
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