



# CLOUD SUBSCRIPTION OVERVIEW

# Agenda

- Introductions
- Who is SMB Suite?
- Our Solution
- The Complete Packaged Solution
- Premier Services
- Our Customers
- Pricing and Packaging

# SMB Suite Account Management

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# Who is SMB Suite?

# Our Solution

SMB Suite is the industry's **first fully-integrated Microsoft ERP, CRM & eCommerce cloud solution** for small to medium business:

it's safe

it's easy

it's affordable

# OneView Subscription

We simplify the investment model for SMBs

- No additional charges and fees along the way
- Predictable, dependable, affordable
- Subscription includes :
  - Licensing
  - All of the setup, configuration and consulting (Yes, really!)
    - It's not done until YOU say it's done (Yes, really!)
  - Unlimited Helpdesk (Yes, really!)
  - Maintenance & Services
  - Training & Support
  - Upgrades

# It's not done until YOU say it's done ! Fixed Bid. One Monthly Price.

## SMB Suite Deliverables

### Payables Management

#### Design Deliverables

A design meeting will be conducted to gather and document requirements for this module. A Design document will be prepared for review and approval by the Client. Best practices will be advised when possible.

#### Setup Deliverables

Best practices will be used for Accounts Payable including setup of the following:

- ✓ Assign Default Checkbook ID for use in check runs
- ✓ Set password for removing vendors from Hold status
- ✓ Vendor Classes:
  - Setup the following classes for assignment to Vendors: Default, Employees, 1099, Utilities, Other
  - Assign Default Purchasing and AP Trade GL Accounts to Classes
  - Use GP provided Payment Terms
  - Use GP provided Check Formats
  - Intercompany processing will be used with Payables.

#### Training Deliverables

Training class using Fabrikam and Client Test Company

- ✓ Vendor Class Maintenance
- ✓ Vendor Setup
- ✓ Invoice, Credit Memo and Adjustments Transactions
- ✓ Using Temporary Vendors
- ✓ Using Credit Cards Internally to Recognize Payment of invoices
- ✓ Batch Check Run Process
- ✓ Manual Payment and Apply To Process

# Pricing



# Pricing Includes:

- All SMB Suite hardware & software costs
- Migration and Implementation Services
- Training
- 24/7 Premier Infrastructure support
- 24/7 Monitoring
- User Portal & Application Access
- Cloud/Hosting infrastructure
- Unlimited Helpdesk Support
  - (Technical & Application)
- Upgrades
- Daily back-ups
- Disaster recovery
- Virus protection
- Data management
- Utilization reporting

# 2013 - 2016 Microsoft

North American ERP Partner of the Year

World Wide Cloud Partner Finalist

Inner Circle

President's Club

Dynamics Gold Certified Partner

# Thank you!

Learn more at [www.smbsuite.com](http://www.smbsuite.com)