

# Move to a True Cloud Subscription in 5 Easy Steps

The Microsoft technology you know and need in an unmatched All-Inclusive Cloud Subscription (not just hosted)



## 1. Let's Get to know one another

- Whether they are unique or straight-forward and common, we like to understand what exactly it is that YOU and YOUR BUSINESS needs to continue operating and growing well.
- We have a very simple solution evaluation model that most of our prospects complete in less than 2 weeks. No more confusing (Not to mention mundane) demos & discussions, we get to the point at your pace!



## 2. Easy to understand, no risk pricing models

- We've adopted a "Pay Your Way" concept that essentially means we can roll every conceivable cost into a fixed monthly subscription and spread it out as far as 36 months, or we can do it the traditional way everyone else does with upfront cost and "estimates." that they hope to stay within, and just about everything in between. You pick what is most comfortable to you.
- Don't pay additional for upgrades, training, unlimited support (Application AND Network/ Infrastructure), Implementation services, maintenance fees.....it's all included. No surprises!



## 3. Let us "show" you

- We have pre-recorded demo snippets that can show you very specific areas of the solution you can watch at your leisure or we can demo in a live meeting setting the specific scenarios you need to see to feel comfortable.
- Sometimes there is nothing like test-driving for yourself, so if you're the type of person that prefers to try it on for yourself, we offer guided tours that give you the controls.



## 4. "Fast Five" Delivery

- We've spent 23 years perfecting best -practice methodologies that work for the SMB space and Cloud.
- Even for the more complex installs we average less than 60 days from project "kick-off" to bringing you live on your new system. With some as quick as 10 days!
- We work around your schedule so there's no disruptions and communication is priority #1.
- Get a jump-start on self-guided and live training events so you're ready the instant we go live.



## 5. Meet Your New Business Success Desk

- Ensure you get the best performance from your new system with personalized training.
- Our support goes beyond troubleshooting: Get help and training for the tasks you need most like year-end close, and other hands-on assistance.
- Pick up the phone 24/7, 365 and get live support. It's already included in your subscription.